



eRes CRS

Central Reservations
Channel Management
Revenue & Yield Management

The real-time
reservation, availability
and rate distribution solution
for guest-houses,
lodges, resorts, hotels
and chains



why eRes CRS?

eRes CRS has been developed by Hospitality Technology International (Pty) Ltd and is one of the leading web-based multi-property, multi-currency, hosted reservation solutions on the market. It is the latest generation of Central Reservations Systems developed for single properties, groups of hotels, lodges, travel portals and regional tourism centres

eRes is the inventory and rates distribution solution to make your inventory available across multiple channels

eRes supports the OpenTravel and HTNG standards and protocols, for allowing easy integration into your existing systems

eRes is centrally hosted and easily deployed to local or remote users around the globe

eRes was rated among the top 5 CRS' in the World during an independent study done by H2C, out of Denmark

the eRes offer

eRes can be used to power:

- Your Reservations Office (CRO's)
- Channel Management strategies
- Revenue Management strategies
- Your Internet Booking Engine
- Travel Websites- Kulula, Safari Index etc.
- Real-time Rates and availability
- Restrictions and Closeouts
- Reservation delivery - PMS or CRS

eRes integrates seamlessly with leading:

- Property Management Systems (PMS)
- Online Travel Agents (OTA's)
- Global Distribution Systems (GDS)
- Revenue Management Systems- IDEaS
- Other Channel Managers and CRS'

Open architecture based on OpenTravel and HTNG specifications, allows for direct access from third party systems, such as:

- Tour Operator Applications
- Alternative Distribution Systems
- Rate Management Systems
- Central Profiling / CRM Systems

A cost-effective, professionally hosted eRes solution enables you to focus on your business instead of system stability and uptime.

the BIG picture



eRes- the dashboard



Some eRes Integration Partners

the eRes difference

- eRes is a true eCommerce application with real-time global access from any location via the web to:
 - Live inventory and rates
 - Secure on-line payment
- Unlike other systems, eRes is open to all major sources of live inventory
- The unique and intuitive single screen display of all properties allows you to make multiple destination bookings between 10 to 20 times faster than other CRS systems
- Multiple property bookings with one reservation number
- eRes offers Single Properties and Groups a single point of contact to their markets
- Property Filter functionality limits the display of properties based on your guests travel requirements
- Revenue Management parameters for rates and inventory are managed in eRes
- eRes automatically assigns the Best Available Rate (BAR) based on your business rules and defined rate types (Contracted, Loyalty, Manual and Public), and reservation profile:
 - Agents and Corporates (contracts can be applied by date, rate, currency and property)
 - Loyalty guests
- eRes caters for multiple currency itinerary - and service lines
- eRes can be localised, with multiple languages and tax tables that cater for various tax structures across many geographical regions
- Book additional Services, such as:
 - Transfers
 - Activities (Horse-riding, Diving, Game Drive- the World is your oyster...)
 - Concierge Services
 - Local Attractions etc.
- Developed in SA, based on OpenTravel and HTNG principles
- eRes is non-proprietary and we have a published API (<http://info.hti-systems.com>) for third party systems to interface to eRes based on their professional standards of compliance with our architecture and service delivery to our extensive array of customers (we still reserve the right to refuse integration certification based on the capabilities of said integration partners)

the eRes promise

- Improved organizational performance and output
 - When it comes to bookings- Speed is KING!
 - Make a multi-property booking (including services) in less than 2 minutes
 - Increased and measurable productivity per operator, agent, corporate and market segment
- Increase Revenue Per Available Room (RevPAR)
 - Opportunity Cost / Hurdles per room type
 - Automated Restrictions and Closeouts- this drives your revenue management goals
 - Best Available Rate
- eRes is proven to be cost effective
 - Open architecture to work with your other existing systems (PMS, GDS, Revenue Mgmt)
 - Accessible to any size property
 - Low capital investment (Hosted by HTI)
 - Transaction-based billing model- if you don't make money, neither does HTI...
- Proven functions and features
 - Fast, real-time access to inventory and rates
 - Live availability and rates managed in a unique singular view- 'eRes Density Chart'
 - Reporting- over 100 Management, Operational and Statistical Reports
 - Central Profiling- Agents, Corporates, Guests
 - Direct Access to Tour Operators, Agents, OTA's the GDS and other sales channels...
 - Take payment via various Payment Gateways

Some eRes Customers



CITY LODGE
HOTEL GROUP



contact us for more information and pricing

Head Office - Sandton, Johannesburg

3rd Floor, Block A, Edenburg Terraces
Cnr. 10th Ave. & Rivonia Boulevard
Sandton, Johannesburg, SA

Tel: +2711 803 2208
Email: sales@hti-systems.com

Cape Town

Regional Manager, John Smook

Tel: +2783 228 1609
Email: johns@hti-systems.com

Port Elizabeth

Tel: 0860 484 797 (HTI SYS)
Email: sales@hti-systems.com

East Africa (Nairobi, Kenya)

Nairobi, Kenya - Bernard Kihui

Tel: +254 728 607 774
Email: bernard@hti-systems.com

Developed and Supported by



'Africa's Largest Hospitality
Technology Developer'

www.hti-systems.com